RFP AND FEE BENCHMARKING SERVICES OLD MISSION RETIREMENT PLAN INVESTMENT & CONSULTING GROUP



Intelligent information for plan providers.

Old Mission Investment Company is a member of the Retirement Plan Advisory Group (RPAG), a national alliance of accomplished advisors whose precision and ingenuity produce enhanced value for sponsors and participants in qualified and non-qualified plans. RPAG's acclaimed technology platform outranks the industry in full-view metrics, safety-net compliance and clarity in communication. Today, RPAG is represented by over 465 member firms, serving 25,000 sponsors with more than \$115 billion in collective assets under influence.

As a member of RPAG, Old Mission has access to dedicated Provider Search/Fee Benchmarking resources for investment management, recordkeeping services and fee comparisons, which helps plan sponsors through a **B3 Provider Analysis**[™] to meet important fiduciary requirements while ensuring a best practices retirement plan is provided.

RPAG maintains an RFP/Benchmarking Department committed solely to performing provider searches. By leveraging RPAG's intellectual capital and robust consulting tools, Old Mission can lead plan sponsors through the benchmarking process - from the initial proposal requests to the final analysis, and even conversion management assistance, if and when warranted.

The source of data utilized to benchmark plan fees, services and investments is proprietary - developed and maintained in-house by full-time provider research analysts. Ultimately, the final report documents whether current fees, services and investments are competitive with the marketplace, ultimately helping plan fiduciaries meet their responsibilities as set forth by ERISA.

- Since 2011, the RPAG **B3 Provider Analysis**[™] system has received over 20,000 live pricing quotes from service providers and has produced over 5,000 benchmarking reports.
- On a semi-annual basis, the RPAG RFP Department collects updates from 90+ providers to ensure current data is maintained in its proprietary B3 Provider Analysis[™] database.
- The final report output includes **450+ data points** in key areas including recordkeeping, investment management, compliance services, employee education and technology.
- A **Total Cost Analysis** shows bottom-line dollar amounts of incumbent and bidding providers, and includes **revenue sharing analysis** for full fee transparency.
- RPAG routinely meets with service providers to stay abreast of product enhancements and conducts site visits to ensure ongoing **qualitative due diligence**.
- RPAG's B3 Provider Analysis[™] services can be applied to 401(k), 403(b), 457, Non-Qualified and Defined Benefit plans ranging from und a1, provide member over \$1 billion in plan size.
- The features of this comprehensive service are:

Initial Needs Analysis RFP Questionnaire Response Compilation Total Cost Analysis Investment Opportunities Ranking Conversion Assistance Provider Contract Review and Negotiation

OLD MISSION **Investment** Company OLD MISSION **Trust** Company

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